



GRETCHEN RUSSO <grusso@bethelsd.org>

NATIONAL IPA/TCPN Notice

1 message

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Bethel School District Purchasing Group:

Member # 941153

I wanted to reach out and let you know that I sent off a couple catalogs to some of you in regards to your buying power/leverage within our organization. Long story short; you have access to perks within our company from your membership with IPA. Some of these perks are highlighted below. I have been working with a variety of your schools for a couple years now and I think it extremely advantageous if you gave myself and Shelly Andrews (Local National IPA Representative) the opportunity to discuss this further with you.

You can cut out a lot of work and decision making by utilizing this network.

NATIONAL IPA **TCPN**
The Cooperative Purchasing Network
ENHANCED PORTFOLIO UNIFIED FOCUS CONTINUED TRUST

OF Reduces a AT THEIR BEST

National IPA and TCPN Cooperative Purchasing saves you time and money.
Participating in the cooperative buying power of more than 42,000 entities allows you to pay less for products and reduce administrative costs, which helps you do more with less. So why are National IPA and TCPN so effective at creating more economical buying opportunities for you? Because we offer strength in numbers and years of government purchasing experience, you can have confidence in every contract.

- * Contracts are competitively bid, evaluated and awarded by a government entity acting as the lead agency.
- * Contracts are awarded utilizing industry best practices, processes and procedures, ensuring maximum value and absolute security with complete transparency of the process.
- * Contracts are actively monitored through third-party compliance reviews.
- * TCPN's lead agency maintains ISO 9001:2008 certification for bid process consistency.
- * Most experienced cooperative team in public procurement, cooperative purchasing and supply chain management.
- * Founding Member of National Coalition for Public Procurement.
- * Robust portfolio of quality contracts.

In these days of dwindling dollars, you want a partner who can help strengthen your buying position, reliably and consistently. Visit us online at nationalipa.org or tcpn.org.

What differentiates us from other cooperatives?

- * **Portfolio** - Most robust portfolio of quality contracts
- * **People** - Most experienced team in public procurement and cooperative purchasing
- * **Process** - Competitively solicited and publicly awarded by a lead agency
- * **Participation** - Fastest growing in the market, resulting in the largest purchasing power
- * **Partners** - Nationally-recognized industry leading suppliers and manufacturers
- * **Principal Lead Agencies** - Considered the best in public procurement

Who is eligible to use our contracts?

Eligible entities include:

- * K-12 School Districts
- * Charter Schools
- * Cities/Municipalities
- * Public Schools
- * Churches
- * Counties
- * Charitable Organizations
- * State Agencies
- * Private Schools
- * State Colleges and Universities
- * Private Colleges and Universities
- * Special Districts

Can public agencies use the program without going out for solicitation?

Yes, all National IPA and TCPN contracts are awarded by a lead public agency, using a competitive solicitation process consistent with applicable procurement laws and regulations.

What makes our contracts legal?

All contracts are competitively bid, evaluated and awarded by a government entity (e.g. state, county, public educational institution/system) serving in the lead agency role.

How much does it cost to participate?

There are no costs or fees to register.

What does a public agency do to participate?

Public agencies must register to participate on the National IPA or TCPN website (nationalipa.org or tcpn.org). Registration is free and there are no restrictions on the amount or size of an order.

Who can I contact if I have any questions about National IPA or any of the National IPA contracts?
Please contact us at 866.408.3077 or www.nationalipa.org/contact.html

Who can I contact if I have any questions about TCPN or any of the TCPN contracts?
Please contact us at 888.884.7695 or www.tcpn.org/Pages/Contacts.aspx



NATIONAL IPA CONTRACT PRICING

<p>IN-STOCK PHYSICAL EDUCATION</p> <p>22% OFF</p>	<p>IN-STOCK ATHLETIC EQUIPMENT</p> <p>18% OFF</p>	<p>IN-STOCK FITNESS PRODUCTS</p> <p>15% OFF</p>
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Yellow highlighted items are IN-STOCK. Discount applies to current catalog price. Some exclusions apply.

IN-STOCK NAME BRAND TEAM APPAREL

35-40% OFF

Depending On Brand

IN-STOCK NIKE / UNDER ARMOUR TEAM FOOTWEAR

25% Off

Eligible participants only. Some exclusions. Discount applies to current retail price.

DROP SHIP (DS) PRODUCT

8% OFF

Yellow highlighted items are IN-STOCK. All other items are Drop Ship. Discount applies to current catalog price.

NO MINIMUM

FREE SHIPPING

Free Shipping available in the contiguous U.S. Excludes Alaska and Hawaii. Some exclusions apply. Visit BSNSPORTS.com/NATIONALIPA for participating items.

Eligible participants must reference National IPA Contract #R160701

NATIONAL IPA QUICK FACTS

➔ **National IPA** is a cooperative purchasing organization that allows customers to purchase products and services through cooperative contracts, eliminating the RFP process since the solicitation process was completed by Region 4 ESC.

➔ **National IPA** pricing is 8-22% off on the **BSN SPORTS** or **US Games** catalogs only, program ID 50780 MUST be used in either QOE or SAP and will automatically pull in pricing for those catalog items.

➔ Shipping is **FREE** unless the item exists on the exclusions list or the order contains 40' football uprights, weights of any kind, fence cap, or any of the 2000# baseball field products. Field dust, marking dust, clay, and/or drying agent.

➔ All cities, schools, and non-profits are eligible to use the **National IPA** contract and receive the contract pricing from **BSN SPORTS** and **US Games**.

Register for FREE! www.nationalipa.org

Eligible participants must reference National IPA and/or contract #R160701. If you have any questions, please contact Brad Ciesielski at bciesielski@bsnsports.com

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